



## 2017 ANNUAL REPORT

*Taking our Members needs to Heart!*

Federally Insured by NCUA

# Statement of Financial Condition

December 31, 2017 and 2016

## ASSETS

	UNAUDITED 2017	UNAUDITED 2016
Cash and cash equivalents	\$ 8,600,062	\$ 15,636,550
Investment securities		
Certificates of Deposit	\$ 15,186,000	\$ 9,403,000
Securities - Available-for-sale	---	1,001,066
Other	136,295	100,729
Loans receivable, net of allowance for loan losses	70,822,117	69,900,181
Accrued interest receivable	337,888	331,027
Property and equipment, net	5,357,854	5,768,678
Foreclosed property	---	75,635
NCUSIF deposit	919,420	920,194
Prepaid expenses and other assets	1,409,557	1,466,063
	<u>\$102,769,193</u>	<u>\$ 104,603,123</u>

## LIABILITIES AND MEMBER'S EQUITY

	UNAUDITED 2017	UNAUDITED 2016
Liabilities:		
Members' share and savings accounts	\$ 89,648,723	\$ 91,481,523
Accounts payable and other liabilities	267,615	383,529
Total liabilities	<u>89,916,338</u>	<u>91,865,052</u>
Members' equity, substantially restricted:		
Appropriated regular reserve	\$ 2,838,937	\$ 2,838,937
Unappropriated earnings	10,013,918	9,898,044
Accumulated other comprehensive loss	---	1,090
Total members' equity, substantially restricted	<u>12,852,855</u>	<u>12,738,071</u>
	<u>\$ 102,769,193</u>	<u>\$ 104,603,123</u>

# Statement of Operations

For the Years Ended December 31, 2017 and 2016

## ASSETS

	UNAUDITED 2017	UNAUDITED 2016
Interest income:		
Loans receivable	\$ 4,600,329	\$ 4,575,214
Cash and investments	255,961	170,100
Total interest income	<u>4,856,290</u>	<u>4,745,314</u>
Interest expense:		
Members' share and savings accounts	158,905	385,126
Borrowed funds	2	-
Total interest expense	<u>158,907</u>	<u>385,126</u>
Net interest income	4,697,383	4,360,188
Provision for loan losses	<u>1,369,206</u>	<u>1,219,057</u>
Net interest income after provision for loan losses	<u>3,328,177</u>	<u>3,141,131</u>
Non-interest income:		
Fees	2,393,807	2,301,267
Gain/ (loss) on disposal of foreclosed property	---	16,401
Other	263,373	254,772
Total non-interest income	<u>2,657,180</u>	<u>2,572,440</u>
Non-interest expense:		
General and administrative:		
Advertising	125,863	147,334
Compensation and benefits	2,508,238	2,426,348
Depreciation and amortization	480,268	452,175
Legal and professional	1,012,982	977,515
Loan and share insurance	161,370	137,940
Occupancy	222,402	219,537
Office operations	1,026,659	968,089
Service charges	308,437	301,448
Travel and conferences	23,263	65,353
Total non-interest expense	<u>5,869,482</u>	<u>5,695,739</u>
Net income before extraordinary item	<u>115,875</u>	<u>17,832</u>

**Make sure you are ready to  
*Cruise into Change* with us!  
Use this checklist for smooth sailing.**

**Packing List (before March 30, 2018):**

- Online Banking:
  - o Save eStatements from the current Online Banking
- Bill Pay:
  - o Save all payee information from the current Bill Pay program
  - o Make all final bill Pay payments in the current Bill Pay by 3/29/18

**Excursions (April 3, 2018):**

**Step 1: Online Banking and Bill Pay**

- Log into the new Online Banking:
  - Temporary ID = Account Number
  - Temporary Password = last 4 of your Social Security Number
- Set up your alerts in Online Banking
- Create your new security questions for Bill Pay
- Set up your Payees in Bill Pay

**Step 2: Mobile App**

- Delete your current Heart of Louisiana Credit Union app
- Download your new mobile app.
  - (Search 'Heart of Louisiana Credit Union' in your app store)
- Log into the Mobile App using your new ID and password that was established in Online Banking.

**Step 3: Telephone Teller**

- Call into the new Telephone Banking:
  - ID = Account Number
  - Temporary Password = your Social Security Number

**Thank You**  
*for being*  
Part of the **HEART!**